

PROFILE



Director, Dispute Resolution
Drew & Napier LLC, Singapore
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Qualifications

LL.B (Hons) National University of Singapore (2016)
Advocate & Solicitor of the Supreme Court of Singapore (2017)

Solicitor of England and Wales (2025) Language
English, Mandarin, Basic French

TIAN KAI LOH

ABOUT LOH TIAN KAI

Tian Kai is a dispute resolution lawyer with experience in arbitration under the auspices of major arbitral institutions such as the SIAC, ICC, HKIAC, AAA-ICDR and LMAA, among others, as well as in litigation across various levels of the Singapore courts.

He represents and advises clients in the avoidance, management and resolution of their disputes across a broad range of industries and areas, including construction and engineering, equity and trusts, commodities, financing and investment disputes.

Tian Kai is accustomed to working on complex and cross-border disputes, alongside foreign counsel, experts and other professionals.

Prior to joining Drew & Napier LLC, Tian Kai practised in the London and Singapore offices of a 'magic circle' law firm, where he worked with senior counsel and practitioners renowned in their respective fields.

EXPERIENCE

Investment and M&A Disputes

- Acting for a developer of renewable energy projects in an SIAC arbitration against its joint venture partner for disputes arising out of their shareholders' agreement.
- Represented multiple sellers in an SIAC arbitration and related proceedings in respect of a post-M&A dispute with the purchaser over breaches of warranties and earn-out payment obligation.

- Represented a holding company with substantial mining interests in Asia in an ICC arbitration against its investor for breaches of an investment agreement.
- Advising and representing clients in a series of proceedings across Singapore, BVI and Hong Kong in respect of shareholders' disputes in various operating and holding companies.
- Assisted on an SIAC arbitration worth several hundred million (US\$) concerning the exit of a private equity fund from an investment agreement between the parties, involving complicated issues of Indian law.

Construction and Engineering

- Acting for a statutory board in arbitration and court proceedings against its main contractor in respect of several public works contracts based on the Public Sector Standard Conditions of Contract (PSSCOC).
- Representing an MCST of a condominium development in Singapore to pursue claims for common property defects against the developer and main contractor in the Singapore High Court.
- Acting for an international contractor against its local subcontractor in relation to works for a power plant in East Asia.
- Acted for a renowned international contractor to pursue claims in connection with an oil field project in the Middle East.
- Represented high net worth individuals to claim liquidated damages, overpayment and damages for various defects in connection with the construction of their Good Class Bungalow (GCB).

Projects, Energy and Infrastructure Investment and M&A Disputes

- Acting for a telecommunications network operator in various disputes against its downstream customer and upstream cable infrastructure supplier.
- Advising an international contractor in respect of disputes arising out of the supply and installation of a substation in South Asia.
- Successfully obtained an award for an owner of telecommunications infrastructure against a major telecommunications operator for the lease of telecommunications towers and sites in a Southeast Asian country.
- Successfully acted for a major international contractor in an SIAC arbitration seated in Singapore in relation to disputes arising out of an iconic infrastructure project in the Middle East.
- Advised project companies and sponsors in relation to claims from their contractors arising out of the design and construction of offshore wind farms in Asia.

Sale of Goods and Commodities

- Representing a company of a South Korean conglomerate (*chaebol*) in SIAC and UNCITRAL arbitrations against its Middle Eastern partner over claims valued at over US\$500 million arising out of a series of distributorship agreements.
- Defending a retailer of high-end goods against claims of trade mark infringement, dilution and passing off.
- Successfully obtained a multi-million dollar SIAC award for a coal trader against a Chinese state-linked company for failure to take delivery of a coal shipment and to pay the price adjustment for a shipment delivered outside the agreed laycan.
- Acted for an international coal trader in multiple SIAC arbitrations against a renowned commodities trader in relation to the supply and purchase of Indonesian low calorific value (CV) coal.

APPOINTMENTS/MEMBERSHIPS

- Member, Law Society of Singapore
- Member, Singapore Academy of Law
- Member, Inter-Pacific Bar Association
- Member, Young SIAC
- Junior Assisting Counsel, Legal Assistance Scheme for Capital Offences
- Legislative Assistant, Parliament of Singapore

PUBLICATIONS

- Co-author, The International Comparative Legal Guide – Construction & Engineering Law 2024, 11th edition (Singapore chapter)
- Co-author, The Insolvency Review, 7th edition (Singapore chapter)
- Assistant editor, Comparative Takeover Regulation: Global and Asian Perspectives by Umakanth Varottil and Wan Wai Yee