

PROFILE



Partner
Construction
Foreign Investment & General Corporate Practice
Infrastructure and Major Project
Media, IT and Telecommunications
Mergers and Acquisitions
Makarim & Taira S., Jakarta, Indonesia

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Qualifications

MBA, New Hampshire College Graduate School of Business, New Hampshire, USA, 1998

S.H., Universitas Katolik Parahyangan, Bandung, 1994

Language

Bahasa Indonesia, English

HERU MARDIJARTO

ABOUT HERU

Heru Mardijarto is a Partner at Makarim & Taira S. with extensive experience in corporate and commercial legal matters from both the public and private sectors. With over 23 years of practice, he has built an impressive track record representing multinational corporations and state-owned enterprises. His expertise includes handling major construction projects across Indonesia, such as the Grissik-Singapore gas pipeline, large power plants, geothermal projects and telecommunication towers, among many others.

In addition to his law degree, Heru holds a master's degree in business administration from University of Southern New Hampshire, Graduate School of Business in the United States. This combination of legal and business education gives him a well-rounded perspective and a competitive edge as a commercial lawyer.

Heru specialises in Construction Law, providing regulatory guidance and litigation counselling. He advises clients at every stage of complex construction projects, from procurement to project planning and financing, negotiation, contract drafting and administration, claims resolution and post-completion phases.

His personal approach has enabled him to build reliable networks through an in-depth understanding of clients' needs. This allows him to provide responsive and thoughtful guidance on a day-to-day basis, while also keeping sight of the bigger picture.

Heru has contributed numerous articles on construction-related topics to international legal publications, such as Chambers and Partners, Asian-Mena Counsel, and Financier Worldwide. In recent years, he has gained recognition as an influential thought leader in the field of data protection legislation in Indonesia.

EXPERIENCE

Construction

- Represented PT Ceria Nugraha Indotama in the development projects for the CNI Lapaopao Block Laterite RKEF with one 72MVA RKEF in Indonesia as one of the landmark smelter project in Indonesia 100% owned by Indonesian party. Our involvement includes the preparation and negotiation of the EPC Contracts with one of the Chinese State Owned Entity in a joint operation with a Indonesian State Owned Entity acting as the EPC Contractors.
- Represented an Embassy in the review of the construction contract for the construction of an Embassy in Jakarta.
- Represented PT FMC Technologies Subsea Indonesia (TechnipFMC plc group) on structuring of TechnipFMC group's construction business in Indonesia.
- Represented China Nonferrous Metal Industry's Foreign Engineering and Construction Co. Ltd. on the implementation of its construction works in Indonesia.
- Represented China Aluminum International Engineering Co., Ltd. on various construction issue in Indonesia.
- Represented PT Thermax International Indonesia on the construction management services in Indonesia.

Corporate and Commercial

- Represented China Nonferrous Metal Industry's Foreign Engineering and Construction Co. Ltd. on the implementation of its construction works in Indonesia.
- Represented PT Toshiba Asia Pacific Indonesia with various general corporate matters and structures.

Foreign Investment

- Represented Harbison Walker International on various general corporate matters.
- Represented PT Toshiba Asia Pacific Indonesia with various general corporate matters and structures.

Mining and Energy

- Represented PT Kertanegara Energi Perkasa in a contract negotiation of Engineering Procurement Construction contract for the expansion of the Senipah Gas Turbine Power Plant STEAM TAIL Project, 1 x 25 MW Steam Turbine.
- Represented PT Tenaga Listrik Bengkulu in the preparation of the Coal Supply Agreement for its 2 x 100MW Coal Fired Power Plant in Bengkulu.
- Represented PT Pertamina Geothermal Energy in various legal issues relating to its existing geothermal projects in Lumut Balai, Ulubelu, and Karaha areas.

ACCOLADES

IFLR1000

Recognised as a Notable Practitioner Lawyer in Project Development by IFLR1000 2023

Asia Legal Business

ALB SE Asia Law Awards 2023 – Project Finance Deal of the Year Winner for AMIN Copper Smelter Project

APPOINTMENTS/MEMBERSHIPS

- Member of the Indonesian Advocates Association (PERADI) since 2007
- Member of the Indonesian Legal Consultants Association (IPHI), Jakarta since 2005
- World Law Group (WLG)

PUBLICATIONS

- Author of Mondaq Comparative Guides on Construction 2022
- Author of “New Regulation on Foreign Construction Representative Offices and Construction Foreign Investment Companies” Asian-Mena Counsel, 2019.
- Author of “Chambers Government Contracts and Public Procurement Guide”, Chambers and Partners, 2018.
- Author of “The ICLG Construction and Engineering Law 2018”, Global Legal Group, 2018.
- Author of “Creating Value and Managing Risk in Emerging Market Infrastructure Projects”, Financier Worldwide, 2018.