

PROFILE



Partner
Franchising & Licensing
Media, IT and Telecommunications
Intellectual Property
Foreign Direct Investment
Mergers & Acquisitions
Hotel, Resort & Tourism
Employment
Makarim & Taira S., Jakarta, Indonesia
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Qualifications
B.Comm. (2006) Curtin University of Technology, Perth, Australia
S.H. (2011) Universitas Indonesia, Depok, Indonesia

Language
Bahasa Indonesia, English

REAGAN ROY TEGUH

ABOUT REAGAN

Reagan Roy Teguh holds the position of Partner, specialising in Data Protection, Franchise & Licensing, and Foreign Direct Investment. He also regularly advises on aspects of Employment Law.

Throughout his tenure, He also brings a wealth of experience from working in corporate mergers & acquisitions, media and entertainment, intellectual property rights, hospitality, consumer goods & services, foreign direct investment, employment, and hotel business development. Notable projects he has worked on include the acquisition of payment processing companies by a tech solutions provider and the merger of two leading chemical corporations.

Reagan is a graduate of the University of Indonesia (2006) and Curtin University in Perth (2011). Outside his legal practice, he engages in writing activities, continuously seeking new ways to provide practical solutions and advice to meet clients' needs.

EXPERIENCE

Franchising and Licensing

- Advised, reviewed and assisted various international clients on franchising and licensing related matters from food & beverages industries, fashion & lifestyle industries. Representative clients assisted for this practice includes:
 - Carl's Jr
 - Caribou Coffee

- Krispy Kreme
- A&W
- Yogurtland
- Marks & Spencer
- Debenhams
- KX Pilates
- Karen Millen
- OASIS
- Cole Haan

Mergers & Acquisitions

- Represented DKSH group in the acquisition process of an Indonesian textile consumables and spare part company.
- Represented AEON group in the acquisition process of an Indonesian facility management company.
- Represented PolyOne/Avient group in the global acquisition of masterbatch business.
- Represented Etana Biotechnologies Hong Kong Limited in the share acquisition by one of the UOB Group affiliates.

Media & Entertainment

- Representing Amazon Studios in negotiating production related service agreements with production houses and providing general counselling to Amazon's legal team.

Intellectual Property

- Advised and assisted international brands with various trademark registration, assignment and opposition. Representative clients assisted for this practice includes:
 - GAP
 - Hilton Hotels Group
 - Puma
 - ALO Yoga

ACCOLADES

Who's Who Legal

Recognised in Who's Who Legal as Recommended Lawyer for Franchising 2022-2023

Asia Legal Business

Recognised as ALB Indonesia Rising Stars 2023

APPOINTMENTS/MEMBERSHIPS

- Member of the Indonesian Advocates Association (PERADI).

PUBLICATIONS

- Contributor and co-author for 'Insights' and 'Privacy This Week' columns for One Trust Data Guidance, 2020.
- Co-author, The Commercial Laws of Indonesia – Indonesia Chapter for Digest of Commercial Laws of the World published by Thomson Reuters, 2018, 2019 and 2020 edition.
- Contributor, Getting The Deal Through (2014, 2015, 2016, 2019 & 2020 Edition) – Franchise published by Getting The Deal Through (Law Business Research Ltd).
- Co-author, Wiley Rein's International Franchise Development Series – Franchising in Indonesia published by Wiley Rein LLP.
- Co-author, International Franchise Sales Laws (Second Edition) – Indonesia Chapter published by ABA (American Bar Association).