
PROFILE



Partner, Corporate and Commercial
Tilleke & Gibbins, Ho Chi Minh City, Vietnam

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Qualifications

LLB, Ho Chi Minh City University of Economics and Law

Language

English and Vietnamese

CHUYEN HONG HUU LE

ABOUT CHUYEN

Chuyen Hong Huu Le is a partner in the corporate and commercial group of Tilleke & Gibbins' Ho Chi Minh City office. Chuyen frequently handles matters related to labour and employment, foreign investment, corporate services, hospitality, and commercial transactions and M&A. Chuyen has particular expertise in the sectors of healthcare (including pharmaceuticals, medtech and consumer health) and consumer products, where she has advised many top multinational companies on doing business in Vietnam. She also has extensive experience in the aviation sector, and assists clients with aircraft leasing/financing, aircraft-related interest registrations, and repossession.

Chuyen is a Certified Compliance and Ethics Professional – International (CCEP-I) and is regularly engaged by companies to conduct compliance investigations and audits, as well as to provide compliance training sessions for staff and business partners. She also handles anti-corruption and competition matters. Chuyen has built extensive in-house experience through secondments as chief legal counsel in Vietnam for the world's largest three-sector healthcare company, and as an in-house counsel for Vietnam at a world-leading medical device company operating in orthodontics.

In 2021, Chuyen was recognized for Vietnam in Euromoney's Rising Stars Awards Asia-Pacific. Prior to joining Tilleke & Gibbins, she worked for seven years at one of Vietnam's top domestic law firms, where she advised a number of Fortune 500 companies on Vietnamese law. She is a member of the Ho Chi Minh City Bar Association and is active in pro bono activities.

EXPERIENCE

- Advised and assisted on the first hostile aircraft repossession case in Vietnam against a defaulting Vietnamese airline, with a value of about USD 400 million.
- Advised three of the world's largest research-based pharmaceutical companies and two of the world's largest medical device companies as external counsel in Vietnam.
- Served on secondment for six months as chief legal counsel in Vietnam for the world's largest three-sector healthcare company, filling a temporary vacancy in the position. Was responsible for all legal matters of the company's entities in Vietnam, including drafting and reviewing contracts with service providers and employees; advising on numerous regulatory and legal issues; and reviewing training materials and company policies.
- Advised multiple foreign pharmaceutical companies in Vietnam on business structuring options for compliance with new pharmaceutical regulations and advised on setting up wholly owned drug import subsidiaries in Vietnam.
- Assisted with the establishment of several foreign-invested companies in Vietnam, including advising on and assisting with lease agreements for office premises, workshops, and land. Following successful set-up, continued to advise on matters related to ongoing business operations.

ACCOLADES

Chambers Asia-Pacific

Corporate/M&A 2023 – Associate to Watch for 2 consecutive years

- Chuyen is *“very professional, reachable, open for discussion and knowledgeable”*
- *“She has deep industry understanding and is solution-oriented.”*