
PROFILE



Managing Partner
Tilleke & Gibbins, Bangkok, Thailand
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Qualifications

JD, University of California, Hastings College of the Law
MA, University of Virginia
BA, Mount Holyoke College

Language

English, Thai, and Italian

TIZIANA SUCHARITKUL

ABOUT TIZIANA

Tiziana Sucharitkul is managing partner of Tilleke & Gibbins and oversees all aspects of the firm's work, including directing the growth of the firm's business, monitoring firm performance, and ensuring delivery of extraordinary client service. In addition to her steady leadership of the firm's internal activities, a key aspect of her role is a focus on Tilleke & Gibbins' international strategy and the firm's relationships with global law firms and clients. With her clear vision and dedication to nurturing Tilleke & Gibbins' status as a trusted partner for businesses operating in Southeast Asia, Tiziana works to increase the firm's international profile and its ability to serve clients from around the world.

A recognised leader in the global legal community, Tiziana serves as chair emeritus of the Board of Directors of Lex Mundi, a leading legal network of which Tilleke & Gibbins is a member—and for which she previously served as chair and as a member of the executive committee. In 2021, she began a two-year term as a member of the Law Firm Management Committee of the International Bar Association. In addition, she is a sought-after contributor to webinars, panels, and articles for her insights on topics such as law firm management, diversity and inclusion in the legal profession, and international cooperation in the legal industry.

Tiziana is also an accomplished litigator, and she spent many years as director of the firm's dispute resolution and litigation group, where she earned repeated accolades as one of Thailand's leading dispute resolution lawyers by publications including *The Legal 500 Asia Pacific*, *Asialaw Profiles*, and *Benchmark Litigation*, which listed her in 2020 as one of the top 100 female litigators in the Asia-Pacific region for her work in commercial and transactional disputes and government and regulatory matters. She has frequently represented international clients in diverse industries including technology, financial services, consumer goods, luxury goods, and transportation.

Through her commitment to serving clients by building Tilleke & Gibbins' profile and capabilities, Tiziana's leadership is integral to the firm's ability to provide full-service legal guidance for international, regional, and local businesses active in Southeast Asia.

EXPERIENCE

- Acted on behalf of several multinational corporations in high-profile criminal customs disputes involving the assessment and calculation of customs duties and penalties. In addition to our representation in active customs investigations and inquiries, our customs experts regularly counsel clients in a variety of compliance and operational matters related to the import and export of goods and services in Thailand.
- Represented one of the world's most recognisable fashion and luxury goods retailers in several commercial real estate disputes in Thailand arising from the disputed termination of a 30-year franchisee relationship. This representation includes negotiation and settlement of lease hold and commercial franchisee contracts with both the outgoing franchisee and the incoming franchisee partner, one of Southeast Asia's largest and most successful commercial retailers.
- Prosecuted several claims on behalf of two major Southeast Asian banks against various Thai borrowers and guarantors (claims total USD 72,000,000).
- Represented a subcontractor in a construction dispute against the prime contractor of a controversial wastewater management project (claims exceed USD 33,000,000).
- Recovered USD 38,000,000 for a foreign multinational, as well as a 25-year office lease in a prime Bangkok office building and a full release of the debtor's USD 46,000,000 countersuit against our client.
- Represented a manufacturer of consumer products in high-profile administrative court proceedings, challenging the legality and constitutionality of Thailand's Ministry of Public Health labelling and packaging requirements.

ACCOLADES

Benchmark Litigation

Commercial and Transactions – Litigation Star

Government and Regulatory – Litigation Star

Asialaw Leading Lawyers

Dispute Resolution – Distinguished Practitioner

APPOINTMENTS/MEMBERSHIPS

- Chair Emeritus, Lex Mundi Board of Directors