

PROFILE



**Co-Head, Banking & Finance
Director, Corporate & Finance
Drew & Napier LLC, Singapore**

renu.menon @drewnapier.com
T +65 6531 2253

Qualifications

LL.B. (Second Upper Hons), Durham University (2006)
Admitted to the Singapore Bar (2008)
Lawyer, Supreme Court of New South Wales, Australia (2011)

Language

English, Tamil

RENU MENON

ABOUT RENU

Renu joined Drew & Napier's Corporate & Finance practice in 2014.

Prior to joining Drew & Napier, Renu gained experience in dispute resolution with an established Singapore law firm and worked with the banking and finance team of an Australian law firm.

Renu's experience in Singapore and Australia has enabled her to advise and assist leading individuals, corporates, lenders and borrowers on a range of domestic and cross-border disputes, corporate and commercial transactions and security arrangements.

Presently, Renu advises on a range of financing matters including on bilateral and syndicated loans, acquisition financing, debt restructuring and debt capital markets. She also advises on regulatory and stock exchange related work, mergers and acquisitions and other general corporate matters.

EXPERIENCE

- Acting as Singapore counsel for **Jiangsu Changjiang Electronics Technology** (JCET) in respect of financing arrangements related to a US\$780m (approx. S\$1 billion) pre-conditional voluntary general offer for STATS ChipPAC Ltd.
- Acting as local counsel in relation to specific Singapore law security aspects of the financing extended by export credit agencies Japan Bank for International Cooperation, The Export-Import Bank of Korea (KEXIM), and international commercial lenders The Bank of Tokyo-Mitsubishi UFJ, Ltd., Mizuho Bank, Ltd., Sumitomo Mitsui Banking Corporation, and ING Bank N.V in connection with the multi-billion

dollar development by PT Cirebon Energi Prasarana of the 1,000 MW expansion of the Cirebon coal-fired power plant in West Java, Indonesia.

- Acting for **COSCO SHIPPING International (Singapore) Co., Ltd.** in the grant of facilities of up to S\$350 million by Bank of China to part finance its S\$488.07 million cash buyout of SGX-ST listed logistics firm Cogent Holdings Limited.
- Acting as local counsel for a **developer, owner and operator of clean energy projects** in relation to specific Singapore law aspects of its issuance of international guaranteed green bonds denominated in foreign currency, the proceeds of which are to finance renewable energy projects and existing indebtedness.
- Advised a **major investor**, as Singapore counsel, in the US\$2.5 billion acquisition (by way of primary and secondary purchases) of Series I preference shares in Flipkart amounting to an approximately 20% stake in Flipkart (which valued Flipkart at US\$11.6 billion), and the subsequent disposal of the investment in connection with the acquisition by Walmart Inc (through its subsidiary, Walmart International Holdings Inc) of an approximately 77% stake in Flipkart, which valued Flipkart at US\$20.8 billion. This deal was awarded The Asian Lawyer: Asia Legal Awards 2019 – TMT Deal of the Year and the Indian Business Law Journal: Deal of the Year 2018 – Top 50 landmark deals involving Indian parties.

ACCOLADES

The Legal 500 Asia Pacific

Banking & Finance 2024 - Recommended lawyer for 7 consecutive years

Capital Markets 2024 - Recommended lawyer for 3 consecutive years

Projects and Energy 2024 - Recommended lawyer for 3 consecutive years

- *“Renu Menon promptly addresses and answers queries raised regarding the various transaction documents. She pays careful attention to specifics and embraces a customer-focused methodology. Unlike other competitors, Renu Menon ensures that every aspect of the transaction is thoroughly attended to, fostering a level of care and engagement that sets her apart in the field.”*
- *“Renu Menon has been most helpful and provides quick responses despite her punishing schedule. Advice is practical and wholesome.”*
- She has a *“fine record in syndicated and bilateral lending, acquisition finance and project finance.”*

IFLR 1000: The Guide to the World’s Leading Financial Law Firms

Banking & Finance 2022/23

- *“Smart, hardworking, and dedicated to working with her client, taking into account the client’s needs (no over-lawyering) in delivering an implementable and practical solution.”*
- *“Renu has an amazing memory and is able to point us to key clauses from a number of agreements even though the agreements were signed a few years back! She knows the documents and legal issues like the back of her hand. Makes the client feels 'safe' when she's around in all-parties negotiations.”*
- *“Absolutely wonderful to work with. Solid knowledge of the subject matter and superb attention to the deadlines.”*
- *“Very strong commitment and ability to deliver. Excellent skills in communication and delivery.”*
- *“Responsive and effective.”*

- *“Friendly and easy to work with, thorough knowledge and provides quick solutions.”*
- *“She's efficient, detailed and experienced in her field of work.”*

Asian Legal Business

Asia 40 under 40 2023 – Recognised Lawyer

Singapore Rising Stars 2022 & 2023 – Recognised Lawyer

- Renu received high praise from a client Renu received high praise from a client, describing her as *“professional and highly competent yet amicable and personable in her interaction”*, *“dedicated to her work”*, and having *“solid knowledge of the subject matter and superb attention to the deadlines”*.

Singapore Business Review

Singapore’s 18 most influential lawyers under 40 in 2021

Asialaw Client Service Excellence 2020

Banking & Finance – Renu Menon most influential lawyers under 40 in 2021

PUBLICATIONS

- Co-author, International Comparative Legal Guide to Lending & Secured Finance: Singapore chapter (2018 – 2022)
- Co-author, Woon’s Corporation Law: Shares, Debentures and Charges (2021)

APPOINTMENTS/MEMBERSHIPS

- Member, Law Society of Singapore
- Member, Singapore Academy of Law