

# PROFILE



**Chief Operating Officer of Drew Network Asia (DNA)  
Head, Business Development**

**Drew & Napier, Singapore**

raymond.lam@drewnapier.com

T +65 6531 2788

**Qualifications**

LL.B. (Hons) National University of Singapore (2001)

Admitted to the Singapore Bar (2002)

Solicitor, England and Wales (2008)

Notary Public & Commissioner for Oaths

**Language**

English, Chinese

---

## RAYMOND LAM

### ABOUT RAYMOND

In 2022, Raymond was appointed as the Chief Operating Officer of Drew Network Asia, a blue-chip regional network of premium legal firms including Drew & Napier LLC in Singapore, Makarim & Taira S. from Indonesia, Shearn Delamore & Co. from Malaysia and Martinez Vergara & Gonzalez Sociedad from Philippines.

Raymond is also the Head of Business Development at Drew & Napier LLC and a Director in the Corporate Restructuring & Workouts Practice Group. He is a Notary Public and a Commissioner For Oaths.

### EXPERIENCE

#### CEO DrewCorp Services

- Raymond was appointed CEO of Drewcorp in 2015 and he successfully grew the firm to a team of 30 professionals offering a full range of corporate administration services.

During his tenure, Raymond was appointed as the company secretary to a number of companies listed on the SGX Mainboard and Catalist and was regularly appointed as the independent scrutineer by a significant number of SGX-listed companies for their general meetings including the CapitaLand Group, Parkway Life REIT, iFast and Azeus.

## Corporate Restructuring & Workouts

- Raymond is involved in insolvency and corporate restructuring matters including judicial management, liquidation and schemes of arrangements. His role includes advising judicial managers and liquidators from international accounting houses; representing distressed companies in debt restructuring exercises; and guiding companies through various daily operational, management and creditor issues, helping them manage risk whilst overseeing their operations.

Raymond has also represented directors and shareholders of companies in Singapore in shareholder disputes involving breach of fiduciary duties, minority shareholder oppression, management buyout and companies winding up issues.

## Arbitration

Raymond has represented clients in international arbitrations in Singapore.

- Represented an Indonesian company in an SIAC international arbitration against an Asian government in relation to a pulp & paper project worth more than US\$4.2 billion.
- Represented an Indonesian company in an SIAC international arbitration against a Malaysian company involving the supply of pharmaceutical products.
- Represented a Taiwanese company listed on the Taiwan Stock Exchange in an international arbitration which concerned issues arising from legal proceedings in Taiwan, Italy, Luxembourg and Singapore.
- Represented an Indonesian company in arbitration proceedings in relation to a contract of sale of coal.

## Mediation

- Raymond is a Senior Mediator on the Panel of the Law Society Mediation Scheme and an Associate Mediator with the Singapore Mediation Centre. For the past 10 years, he has volunteered as a Court Volunteer Mediator with the State Courts Centre for Dispute Resolution.

## ACCOLADES

### Asialaw Leading Lawyers

Restructuring & Insolvency 2018 – Leading Lawyer

### Best Lawyers International: Singapore

Insolvency and Reorganisation Law 2023 – Endorsed lawyer for 2 consecutive years

## APPOINTMENTS/MEMBERSHIPS

- Notary Public & Commissioner For Oaths
- Management Council Member, Chartered Secretaries Institute of Singapore Senior Mediator, Law Society Mediation Scheme Panel of Mediators
- Law Society Panel of Mediators (Inadequate Professional Services)

- State Courts Centre for Dispute Resolution Panel of Court Volunteer Mediators
- Singapore Mediation Centre Panel of Associate Mediators
- Member, Inquiry Committee, Law Society of Singapore
- Senior Accredited Director, Singapore Institute of Directors
- Member, Law Society of Singapore and Singapore Academy of Law
- Associate, Insolvency Practitioners Association of Singapore
- Trainer for the Advocacy Workshops at the Singapore Institute of Legal Education